## ARE YOU WITH THE RIGHT F&I PROVIDER?



CUSTOMIZATION	YES	NO
We have access to custom programs specific to our needs		
We have a development plan for each of our stores and F&I managers		
We have unique profitability reports by store, by product and by person		
We can customize our reserves to meet our loss ratio targets		
We can have claims reimbursement controls in place		
We have access to customized 'Why Buy Here' programs to drive sales		
We have access to leading digital marketing customized to achieve our goals		
SUPPORT	YES	NO
We are in the top 5 of our 20 group and/or leading our market in F&I performance		
My F&I provider conducts group meetings, in-store training, and sits in on deliveries		
My F&l provider recruits and screens F&l candidates for our stores		
My F&l provider measures our team's effort, not just the results		
My F&I provider develops unique performance driven pay plans		
My F&I providers team is made up of industry experts		
TRANSPARENCY	YES	NO
We have visibility into all our loss ratios by product and term		
We have a relationship with our reinsurance asset manager		
We have daily visibility into how our portfolio is performing		
We pay a single admin fee and don't pay ceding fees or premium tax		
We have access to all the latest participation structures		
We have access to unearned premium to help grow our business		

## If you cannot answer yes to all the above questions, then it may be time for a no obligation assessment of your programs.

At Advanced Dealer Solutions we pride ourselves on our unrelenting focus to exceed our dealers' goals. We utilize our 400+ years of retail experience and reinsurance management to help dealers maximize every facet of their business.

Dealer Name EMAIL

